

THE
ADVISOR
TRANSFORMATION

READER FAVORITES

CHECK OUT SOME FAVORITE READER TAKEAWAYS
FROM *THE ADVISOR TRANSFORMATION*.

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“If you build a business you no longer want to be a part of, you’ve probably built it wrong.”

“Your time cannot be the driving factor in your productivity.”

“Transformation is absolutely possible if you pursue it with the same mindset you used to become successful in the first place. If you go all in, you can achieve it.”

“To scale, you must understand that what got you here won’t get you there.”

“Here’s the mindset of a business owner. Never do something yourself that someone else can do for you.”

“A vision delves deeper than mere objectives. It answers the profound question, ‘Why does our company exist?’ It’s the lifeblood that brings your mission to life.”

“I’ve never seen anybody accidentally create a business that scales. Scale requires intentionality. To scale your business, you have to know where you’re going. If you don’t, the business will pick a destination for you.”

“Big thinkers attract great talent. Small thinkers with an unexciting vision attract people who are ‘looking for a job.’”

“Wisdom is knowing how your short-term actions impact your long-term future.”